

## Mortgages

# Product Cards

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### Residential Mortgages

- Afin Prime
- Afin Professional
- Afin Premier

### Buy to Let

- Buy to Let
- Consumer Buy to Let

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# Residential Mortgage Products

Our residential product range for purchasing or remortgaging

Bank Base rate (BBR): 4%  
Reversion rate: BBR + 3.5%

## Prime

| LTV                                             | 2-year Fixed            | 2-year Tracker               |
|-------------------------------------------------|-------------------------|------------------------------|
| ≤ 60%                                           | <b>6.09%</b> (P2F65-01) | <b>BBR+ 2.59%</b> (P2T65-01) |
| ≤ 70%                                           | <b>6.19%</b> (P2F75-01) | <b>BBR+ 2.69%</b> (P2T75-01) |
| ≤ 80%                                           | <b>6.34%</b> (P2F80-01) | <b>BBR+ 2.99%</b> (P2T80-01) |
| Early Repayment Charge                          | 2%, 1%                  | No ERCs                      |
| Loan Term                                       | 2-40 years              | 2-40 years                   |
| Product Fee (Can be added above plan LTV limit) | £1,495                  | £1,495                       |

## Professional

| LTV                                                     | 2-year Fixed            | 2-year Tracker               |
|---------------------------------------------------------|-------------------------|------------------------------|
| ≤ 60%                                                   | <b>6.34%</b> (O2F60-01) | <b>BBR+ 2.84%</b> (O2T60-01) |
| ≤ 70%                                                   | <b>6.44%</b> (O2F70-01) | <b>BBR+ 2.94%</b> (O2T70-01) |
| ≤ 80%                                                   | <b>6.59%</b> (O2F80-01) | <b>BBR+ 3.24%</b> (O2T80-01) |
| ≤ 90% *Purchase transactions only*                      | <b>6.99%</b> (O2F90-01) | <b>BBR+ 2.64%</b> (O2T90-01) |
| Early Repayment Charge                                  | 2%, 1%                  | No ERCs                      |
| Loan Term                                               | 2-40 years              | 2-40 years                   |
| Product Fee (LTV can not exceed 90% with the fee added) | £1,495                  | £1,495                       |

## Premier

| LTV                                             | 2-year Fixed            | 2-year Tracker               |
|-------------------------------------------------|-------------------------|------------------------------|
| ≤ 65%                                           | <b>6.49%</b> (M2F65-01) | <b>BBR+ 2.99%</b> (M2T65-01) |
| ≤ 70%                                           | <b>6.59%</b> (M2F70-01) | <b>BBR+ 3.09%</b> (M2T70-01) |
| ≤ 75%                                           | <b>6.74%</b> (M2F75-01) | <b>BBR+ 3.39%</b> (M2T75-01) |
| Early Repayment Charge                          | 2%, 1%                  | No ERCs                      |
| Loan Term                                       | 2-40 years              | 2-40 years                   |
| Product Fee (Can be added above plan LTV limit) | £1,495                  | £1,495                       |

# Residential Criteria Overview

| Loan size & LTV limits<br>Maximum gross LTV should not exceed 90% | Prime                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                 | Professional                             |                                                 | Premier               |         |
|-------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|-------------------------------------------------|-----------------------|---------|
|                                                                   | Minimum loan £100,000                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                 | Minimum loan £100,000                    |                                                 | Minimum loan £250,000 |         |
|                                                                   | <£1m                                                                                                                                                                                                                                            | 80% LTV                                                                                                                                                                                                                                                         | <£500k                                   | 90% LTV                                         | <£750k                | 75% LTV |
|                                                                   | £1m - £2.5m                                                                                                                                                                                                                                     | 70% LTV                                                                                                                                                                                                                                                         | £500k - £1m                              | 80% LTV                                         | £750k - £1m           | 70% LTV |
|                                                                   |                                                                                                                                                                                                                                                 | £1m - £2.5m                                                                                                                                                                                                                                                     | 70% LTV                                  |                                                 | £1m - £2.5m           | 65% LTV |
| Applicants                                                        |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Max applicants                                                    | 2                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Minimum age                                                       | 18                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                 | 21                                       |                                                 | 21                    |         |
| Maximum age                                                       | 75 (eldest applicant at the term end). The maximum declared retirement age is 70. See Lending into Retirement rules for more detail                                                                                                             |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Acceptable residency                                              | UK citizens   Clients with Settled / Pre-settled status   Applicants on acceptable VISAs. See online criteria guide for the full VISA list                                                                                                      |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| UK residency length                                               | 6 months minimum time in the UK                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Transaction types                                                 | First time buyer   Purchase   Re-mortgage   Right to Buy   Right to acquire                                                                                                                                                                     |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Occupation                                                        | Any                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                 | Specified professionals / qualifications |                                                 | Any                   |         |
| Income                                                            |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Employed                                                          | 12 months continuous employment in a related role   up to a 6-week gap in-between roles                                                                                                                                                         |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Self-employed                                                     | 18 months minimum trading history. We will consider forecasted income for the 2nd / subsequent years                                                                                                                                            |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Contractors                                                       | No minimum time with a two-year track record of employment or self-employment within the same sector. Day rate calculation: 5 days per week x 46 weeks per year.                                                                                |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Pension income                                                    | 100% of private and state pensions. 50% of state pension for couples                                                                                                                                                                            |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Benefit income                                                    | Not accepted                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Loan to income limit                                              | 4.5x                                                                                                                                                                                                                                            | 6.5x (young professionals 21-35 years old)                                                                                                                                                                                                                      |                                          | 6.5x                                            |                       |         |
|                                                                   |                                                                                                                                                                                                                                                 | 5.5x (professionals 36 years+)                                                                                                                                                                                                                                  |                                          |                                                 |                       |         |
| Debt to income                                                    | 40%                                                                                                                                                                                                                                             | 45%                                                                                                                                                                                                                                                             |                                          | 50%                                             |                       |         |
| Minimum income                                                    | No minimum                                                                                                                                                                                                                                      | Younger professionals: 21-35 years<br>≤80% LTV: £35,000 min application income<br>>80% LTV: £50,000 Sole apps / £75,000 joint apps<br>(with the professional applicant earning £50,000+)<br>Older professionals: 36 to 75 years: £70,000 min application income |                                          | £300k net income per annum or £3m in net assets |                       |         |
| Credit                                                            |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Mortgage arrears                                                  | None within the past 36 months                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Defaults                                                          | Maximum of 2 satisfied accounts below £250 each from utilities, mail order or communications suppliers, within the past 36 months                                                                                                               |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| CCJ                                                               | All CCJs must be registered over 36 months ago and satisfied at application                                                                                                                                                                     |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| DMP/DRO/IVA/Bankruptcy                                            | Discharged for at least 36 months                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Unsecured missed payments                                         | Isolated blips considered                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Previous repossession                                             | None within the past 3 years                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Property                                                          |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Valuation                                                         | Full valuation required on purchase   AVM accepted to 65% LTV & £500,000 maximum on Re-mortgages. Minimum property value £125,000                                                                                                               |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Location                                                          | England, Wales, Isle of Wight                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Acceptable properties                                             | Single self-contained houses (Inc. ex-local authority)   bungalows   flats   maisonettes (Inc. ex-local authority flats to 75% LTV)                                                                                                             |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Maximum storeys in block                                          | Inside the M25 - 12 storeys maximum, Outside the M25 - 6 storeys maximum. Blocks of flats above 4 storeys must have a lift                                                                                                                      |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Construction                                                      | Standard construction only. Warranty required for properties less than 10 years old                                                                                                                                                             |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Other                                                             |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Penalty free overpayments                                         | Fixed rate products - 10% per annum. Tracker products - unlimited                                                                                                                                                                               |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |
| Repayment type                                                    | C & I                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                 | C & I                                    |                                                 | C & I / Interest only |         |
| Use of Funds                                                      | Purchase transactions, debt consolidation, home improvements, second home purchase and buy to let deposit, business use, assisting family members, holiday homes, tax bills (subject to no re-occurring borrowing requirements) and school fees |                                                                                                                                                                                                                                                                 |                                          |                                                 |                       |         |

| Valuation fee scale                     |                                |
|-----------------------------------------|--------------------------------|
| Valuation up to                         | Valuation fee scale (Inc. VAT) |
| £100,000                                | £225                           |
| £200,000                                | £235                           |
| £300,000                                | £270                           |
| £350,000                                | £295                           |
| £400,000                                | £300                           |
| £500,000                                | £380                           |
| £600,000                                | £515                           |
| £700,000                                | £630                           |
| £800,000                                | £710                           |
| £900,000                                | £790                           |
| £1,000,000                              | £850                           |
| £1m+ please contact us for confirmation |                                |

## Contact Us

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# Buy to Let Mortgage Products

Our BTL product range for purchasing or remortgaging

Bank Base rate (BBR): 4%  
Reversion rate: BBR + 3.5%

| Buy to Let                                      |                         |                              |
|-------------------------------------------------|-------------------------|------------------------------|
| LTV                                             | 2-year Fixed            | 2-year Tracker               |
| ≤ 65%                                           | <b>5.79%</b> (B2F65-01) | <b>BBR+ 2.24%</b> (B2T65-01) |
| ≤ 75%                                           | <b>5.99%</b> (B2F75-01) | <b>BBR+ 2.44%</b> (B2T75-01) |
| Early Repayment Charge                          | 2%, 1%                  | No ERCs                      |
| Loan Term                                       | 2-40 years              | 2-40 years                   |
| Product Fee (Can be added above plan LTV limit) | 2.5%                    | 2.5%                         |

| Consumer BTL                                    |                         |                              |
|-------------------------------------------------|-------------------------|------------------------------|
| LTV                                             | 2-year Fixed            | 2-year Tracker               |
| ≤ 65%                                           | <b>6.19%</b> (C2F65-01) | <b>BBR+ 2.84%</b> (C2T65-01) |
| ≤ 75%                                           | <b>6.34%</b> (C2F75-01) | <b>BBR+ 2.99%</b> (C2T75-01) |
| Early Repayment Charge                          | 2%, 1%                  | No ERCs                      |
| Loan Term                                       | 2-40 years              | 2-40 years                   |
| Product Fee (Can be added above plan LTV limit) | £1495                   | £1495                        |

# Buy to Let Criteria Overview

| Loan size & LTV limits<br>Maximum gross LTV should not exceed 75% | Buy to Let                                                                                                                                                                                                                                |         | Consumer BTL         |         |
|-------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|----------------------|---------|
|                                                                   | Minimum loan £50,000                                                                                                                                                                                                                      |         | Minimum loan £50,000 |         |
|                                                                   | <£750k                                                                                                                                                                                                                                    | 75% LTV | <£750k               | 75% LTV |
|                                                                   | £750k - £1m                                                                                                                                                                                                                               | 70% LTV | £750k - £1m          | 70% LTV |
|                                                                   | £1m - £2.5m                                                                                                                                                                                                                               | 65% LTV | £1m- £2.5m           | 65% LTV |
| Applicants                                                        |                                                                                                                                                                                                                                           |         |                      |         |
| Max applicants                                                    | 2                                                                                                                                                                                                                                         |         |                      |         |
| Min age                                                           | 21                                                                                                                                                                                                                                        |         |                      |         |
| Max age                                                           | 85 (eldest applicant at the end of term)                                                                                                                                                                                                  |         |                      |         |
| Acceptable residency                                              | UK citizens   Clients with Settled / Pre-settled status   Applicants on acceptable VISAs (see online criteria guide for more information)<br>Minimum time in the UK is 6 months                                                           |         |                      |         |
| Experience                                                        | Non-portfolio landlords only. No experience required - first time buyer, first time landlord acceptable                                                                                                                                   |         |                      |         |
| Let to buy transactions                                           | Acceptable                                                                                                                                                                                                                                |         |                      |         |
| Affordability                                                     |                                                                                                                                                                                                                                           |         |                      |         |
| Assessment rate                                                   | Tracker & 2-year product – pay rate + 2%.                                                                                                                                                                                                 |         |                      |         |
| Basic rate taxpayer – ICR                                         | 125%                                                                                                                                                                                                                                      |         |                      |         |
| Higher / additional rate taxpayer – ICR                           | 140%                                                                                                                                                                                                                                      |         |                      |         |
| Background income                                                 | No minimum                                                                                                                                                                                                                                |         |                      |         |
| Top slicing                                                       | Considered                                                                                                                                                                                                                                |         | N/A                  |         |
| Unacceptable tenancies                                            | 3rd party tenancies , company lets, social housing, family members, HMOs, MUBs, multiple tenancies on separate ASTs                                                                                                                       |         |                      |         |
| Repayment type                                                    | Interest only / Capital and Interest                                                                                                                                                                                                      |         |                      |         |
| Credit                                                            |                                                                                                                                                                                                                                           |         |                      |         |
| Mortgage arrears                                                  | None within the past 36 months                                                                                                                                                                                                            |         |                      |         |
| Defaults                                                          | Maximum of 2 satisfied accounts below £250 each from utilities, mail order or communications suppliers, within the past 36 months                                                                                                         |         |                      |         |
| CCJ                                                               | All CCJs must be registered over 36 months ago and satisfied at application                                                                                                                                                               |         |                      |         |
| DMP/DRO/IVA/Bankruptcy                                            | Discharged for at least 36 months.                                                                                                                                                                                                        |         |                      |         |
| Unsecured missed payments                                         | Isolated blips considered                                                                                                                                                                                                                 |         |                      |         |
| Previous repossession                                             | None within the past 3 years                                                                                                                                                                                                              |         |                      |         |
| Property                                                          |                                                                                                                                                                                                                                           |         |                      |         |
| Valuation                                                         | Full valuation required, minimum property value £75,000. No commercial / Semi-commercial accepted.                                                                                                                                        |         |                      |         |
| Location                                                          | England, Wales, Isle of Wight                                                                                                                                                                                                             |         |                      |         |
| Acceptable properties                                             | Single self-contained houses (Inc. ex-local authority) / bungalows / flats / maisonettes (Inc. ex-local authority to 75%)                                                                                                                 |         |                      |         |
| Maximum storeys in block                                          | Inside the M25 -12 storeys maximum, Outside the M25 - 6 storeys maximum                                                                                                                                                                   |         |                      |         |
| Construction                                                      | Standard construction only. Warranty required for properties less than 10 years old                                                                                                                                                       |         |                      |         |
| Other                                                             |                                                                                                                                                                                                                                           |         |                      |         |
| Penalty free overpayments                                         | Fixed rate products - 10% per annum. Tracker products - unlimited                                                                                                                                                                         |         |                      |         |
| Tenancy agreements                                                | 6 – 24 month / periodical ASTs only, no sub-letting or commercial use. See CBTL flowchart for guidance                                                                                                                                    |         |                      |         |
| Property management                                               | N/A                                                                                                                                                                                                                                       |         |                      |         |
| Use of Funds                                                      | Purchase transactions, debt consolidation, home improvements, second home purchase/buy to let deposit, business use, assisting family members, holiday homes, tax bills (subject to non re-occurring borrowing requirements), school fees |         |                      |         |

| Valuation fee scale                     |                                |
|-----------------------------------------|--------------------------------|
| Valuation up to                         | Valuation fee scale (Inc. VAT) |
| £100,000                                | £225                           |
| £200,000                                | £235                           |
| £300,000                                | £270                           |
| £350,000                                | £295                           |
| £400,000                                | £300                           |
| £500,000                                | £380                           |
| £600,000                                | £515                           |
| £700,000                                | £630                           |
| £800,000                                | £710                           |
| £900,000                                | £790                           |
| £1,000,000                              | £850                           |
| £1m+ please contact us for confirmation |                                |

## Contact Us



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